POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

Fertilizer Years 1986/87 and 1985/86

	PRODUCTION		ENDING INVENTORY June 30				DISAPPEARANCE	
	86/87	85/86	1987	1986	1985	1984	86/87	85/86
MURIATE								
Special Standard	298,952	248,514	81,562	38,259	28,208	35,063	255,649	238,463
Standard	2,090,358	1,575,257	406,761	417,669	427,697	288,406	2,101,266	1,585,285
Chemical	65,817	61,810	11,014	4,181	4,216	544	58,984	61,844
Coarse	2,242,548	2,137,466	344,993	583,241	866,493	873,052	2,480,796	2,420,718
Granular	2,413,957	2,469,173	275,910	515,078	576,900	525,350	2,653,125	2,530,995
Soluble	639,234	694,483	139,436	131,806	146,340	103,076	631,604	709,017
TOTAL	7,750,866	7,186,703	1,259,676	1,690,234	2,049,854	1,825,491	8,181,424	7,546,322

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL SALES	
	U.S. AND CANADA		*EXPORTS		U.S. & CANADA		*EXPORTS		Fertilizer Years	
	86/87	85/86	86/87	85/86	86/87	85/86	86/87	85/86	1986/87	1985/86
MURIATE										
Special Std	64	17,372	258,715	205,484	-	-	-	-	258,779	222,856
Standard	236,274	314,247	1,956,118	1,362,796	117,187	62,499	540	7,628	2,310,119	1,747,170
Chemical	-	-	-	-	60,701	49,221	2,268	1,156	62,969	50,377
Coarse	2,316,081	2,307,896	283,749	156,609	-	-	-	-	2,599,830	2,464,505
Granular	1,908,065	1,957,662	509,248	446,269	-	-	-	-	2,417,313	2,403,931
Soluble	350,702	425,684	110,104	125,595	89,328	122,348	84,016	75,403	634,150	749,030
TOTAL	4,811,186	5,022,861	3,117,934	2,296,753	267,216	234,068	86,824	84,187	8,283,160	7,637,869

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K2O)

FERTILIZER YEAR 1986/87

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Argentina	2,011	2,013	0	0	4,024
Australia	6,332	20,122	109,424	0	135,878
Bangladesh	31,678	0	0	0	31,678
Brazil	62,089	158,148	235,968	3,450	459,655
Chile	16,240	0	0	0	16,240
China	580,845	0	0	0	580,845
Columbia	13,871	11,004	0	0	24,875
Costa Rica	14,106	0	0	0	14,106
Denmark	55,428	0	0	0	55,428
France	3,709	0	0	0	3,709
Guatemala	7,737	0	5,354	0	13,091
Holland	26,067	0	41,743	0	67,810
India	242,355	0	0	7,591	249,946
Indonesia	176,903	0	0	0	176,903
Ireland	0	0	3,747	0	3,747
Italy	7,744	0	0	0	7,744
Jamaica	0	3,576	5,889	0	9,465
Japan	177,898	81,955	51,090	83,696	394,639
Korea	282,284	0	0	14,674	296,958
Malaysia	201,085	3,385	17,646	0	222,116
Mexico	14,807	0	0	0	14,807
New Zealand	49,321	3,546	0	693	53,560
Peru	5,560	0	0	0	5,560
Philippines	25,305	0	0	0	25,305
South Africa	3,190	0	11,889	0	15,079
Sri Lanka	25,162	0	3,988	0	29,150
Switzerland	124,528	0	20,017	0	144,545
Taiwan	58,578	0	0	0	58,578
United Kingdom	0	0	2,493	0	2,493
TOTAL AG:	2,214,833	283,749	509,248	110,104	3,117,934
NON-AGRICULTURAL					
Italy	0	-	-	26,464	26,464
Japan	1,264	-	-	49,924	51,188
Korea	891	-	-	7,628	8,519
Pakistan	13	-	-	0	13
United Kingdom	640	-	-	0	640
TOTAL NON-AG:	2,808	-	-	84,016	86,824
TOTAL EXPORTS	**2,217,641**	**283,749**	**509,248**	**194,120**	**3,204,758**

POTASH & PHOSPHATE INSTITUTE
DOMESTIC POTASH SALES - CANADIAN PRODUCERS - (Short Tons K2O)

FERTILIZER YEAR 1986/87

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL Alabama	12,312	7,315	27,069	3,505	50,201
AK Alaska	29	396	1,523	439	2,387
AZ Arizona	0	0	31	0	31
AR Arkansas	0	2,551	28,144	6,323	37,018
CA California	26	0	357	475	858
CO Colorado	391	0	313	218	922
CT Connecticut	0	2,437	1,521	0	3,958
DE Delaware	0	0	21,923	165	22,088
FL Florida	67,199	17,873	18,983	8,652	112,707
GA Georgia	14,174	7,018	62,276	15,395	98,863
HI Hawaii	0	7,762	269	0	8,031
ID Idaho	20	1,016	6,667	1,021	8,724
IL Illinois	21,811	507,891	102,265	60,199	692,166
IN Indiana	15,150	291,398	39,294	34,673	380,515
IA Iowa	3,913	266,632	136,062	57,473	464,080
KS Kansas	0	247	2,137	1,517	3,901
KY Kentucky	92	74,308	28,502	991	103,893
LA Louisiana	10,997	27,311	41,024	6,611	85,943
ME Maine	479	0	6,694	124	7,297
MD Maryland	3,726	61	17,989	7,137	28,913
MA Massachusetts	0	(282)	3,398	1,321	4,437
MI Michigan	5,235	163,133	52,615	5,345	226,328
MN Minnesota	1,330	129,052	238,704	12,335	381,421
MS Mississippi	0	3,412	9,543	7,061	20,016
MO Missouri	3,293	40,391	120,752	24,220	188,656
MT Montana	19	(119)	10,759	802	11,461
NE Nebraska	181	3,704	6,494	7,395	17,774
NV Nevada	0	0	15	0	15
NH New Hampshire	0	0	762	0	762
NJ New Jersey	0	2,169	2,703	1,729	6,601
NM New Mexico	0	0	4	0	4
NY New York	386	15,286	57,302	4,395	77,369
NC North Carolina	4,579	11,280	52,569	12,178	80,606
ND North Dakota	0	6,500	20,328	318	27,146
OH Ohio	13,029	272,159	181,644	19,105	485,937
OK Oklahoma	0	186	531	532	1,249
OR Oregon	0	3,150	15,860	626	19,636
PA Pennsylvania	3,575	4,094	41,138	6,621	55,428
RI Rhode Island	0	59	1,367	248	1,674
SC South Carolina	24,364	5,494	28,370	2,364	60,592
SD South Dakota	0	4,796	7,739	1,418	13,953
TN Tennessee	2,818	35,878	72,724	6,331	117,751
TX Texas	0	0	359	744	1,103
UT Utah	3,275	0	5	1	3,281
VT Vermont	0	295	2,046	385	2,726
VA Virginia	6,967	2,955	69,964	11,039	90,925
WA Washington	540	5,080	22,947	2,962	31,529
WV West Virginia	0	2,572	759	220	3,551
WI Wisconsin	15,996	206,660	95,157	9,365	327,178
WY Wyoming	0	35	881	15	931
TOTAL U.S.:	235,906	2,132,155	1,660,482	343,993	4,372,536
CANADA					
AB Alberta	142	276	26,131	2,171	28,720
BC Brit. Columbia	37	220	7,212	81	7,550
MB Manitoba	33	5,164	15,436	1,987	22,620
NB New Brunswick	0	6,649	6,717	0	13,366
NF Newfoundland	0	0	0	0	0
NS Nova Scotia	0	139	6,373	0	6,512
ON Ontario	161	154,134	48,890	2,316	205,501
PE Pr.Edward Isle	0	47	11,445	0	11,492
PQ Quebec	0	14,809	93,941	30	108,780
SK Saskatchewan	59	2,488	31,438	124	34,109
TOTAL CAN:	432	183,926	247,583	6,709	438,650
EXPORT SALES:	2,214,833	283,749	509,248	110,104	3,117,934
TOTAL AG SALES	**2,451,171**	**2,599,830**	**2,417,313**	**460,806**	**7,929,120**

Non-agricultural domestic sales shown on reverse.

POTASH & PHOSPHATE INSTITUTE
DOMESTIC POTASH SALES - CANADIAN PRODUCERS - (Short Tons K2O)

FERTILIZER YEAR 1986/87

NON-AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL Alabama	71,515	-	-	30,903	102,418
AK Alaska	0	-	-	0	0
AZ Arizona	59	-	-	0	59
AR Arkansas	14	-	-	0	14
CA California	55	-	-	685	740
CO Colorado	1,582	-	-	0	1,582
CT Connecticut	14	-	-	0	14
DE Delaware	26,918	-	-	7,859	34,777
FL Florida	185	-	-	328	513
GA Georgia	0	-	-	90	90
HI Hawaii	0	-	-	0	0
ID Idaho	0	-	-	0	0
IL Illinois	634	-	-	1,227	1,861
IN Indiana	202	-	-	6	208
IA Iowa	234	-	-	46	280
KS Kansas	28	-	-	26	54
KY Kentucky	14	-	-	174	188
LA Louisiana	125	-	-	259	384
ME Maine	929	-	-	0	929
MD Maryland	0	-	-	13	13
MA Massachusetts	0	-	-	0	0
MI Michigan	360	-	-	1,007	1,367
MN Minnesota	27	-	-	486	513
MS Mississippi	0	-	-	0	0
MO Missouri	1,903	-	-	26	1,929
MT Montana	31	-	-	0	31
NE Nebraska	75	-	-	52	127
NV Nevada	0	-	-	0	0
NH New Hampshire	41	-	-	0	41
NJ New Jersey	1,138	-	-	242	1,380
NM New Mexico	0	-	-	0	0
NY New York	8,799	-	-	283	9,082
NC North Carolina	0	-	-	65	65
ND North Dakota	1	-	-	0	1
OH Ohio	27,220	-	-	41,620	68,840
OK Oklahoma	0	-	-	0	0
OR Oregon	1,447	-	-	0	1,447
PA Pennsylvania	1,573	-	-	421	1,994
RI Rhode Island	0	-	-	0	0
SC South Carolina	0	-	-	0	0
SD South Dakota	0	-	-	13	13
TN Tennessee	0	-	-	244	244
TX Texas	331	-	-	63	394
UT Utah	11,352	-	-	0	11,352
VT Vermont	14	-	-	0	14
VA Virginia	95	-	-	82	177
WA Washington	14	-	-	0	14
WV West Virginia	17	-	-	703	720
WI Wisconsin	5,078	-	-	86	5,164
WY Wyoming	101	-	-	0	101
TOTAL U.S.:	162,125	-	-	87,009	249,134
CANADA					
AB Alberta	2,301	-	-	200	2,501
BC Brit. Columbia	0	-	-	0	0
MB Manitoba	8	-	-	13	21
NB New Brunswick	0	-	-	0	0
NF Newfoundland	0	-	-	0	0
NS Nova Scotia	0	-	-	0	0
ON Ontario	9,504	-	-	358	9,862
PE Pr.Edward Isle	0	-	-	0	0
PQ Quebec	1,042	-	-	13	1,055
SK Saskatchewan	2,908	-	-	1,735	4,643
TOTAL CAN:	15,763	-	-	2,319	18,082
EXPORT SALES:	2,808	-	-	84,016	86,824
TOTAL NON-AG	**180,696**	-	-	**173,344**	**354,040**
GRAND TOTAL	**2,631,867**	**2,599,830**	**2,417,313**	**634,150**	**8,283,160**

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

Fertilizer Years 1986/87 and 1985/86

	PRODUCTION		ENDING INVENTORY June 30				DISAPPEARANCE	
	86/87	85/86	1987	1986	1985	1984	86/87	85/86
MURIATE								
Standard	402,684	477,418	71,940	126,763	97,730	86,561	457,507	448,385
Chemical	12,672	16,800	767	3,251	3,691	24	15,156	17,240
Coarse	130,007	117,270	10,654	13,586	47,969	48,388	132,939	151,653
Granular	555,724	317,517	79,543	55,791	63,767	86,785	531,972	325,493
Soluble	20,807	26,973	809	6,524	3,379	775	26,522	23,828
SULPHATES	221,659	254,106	55,907	88,307	84,264	83,028	254,059	250,063
TOTAL	1,343,553	1,210,084	219,620	294,222	300,800	305,561	1,418,155	1,216,662

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL SALES
	U.S. AND CANADA		*EXPORTS		U.S. & CANADA		*EXPORTS		Fertilizer Years
	86/87	85/86	86/87	85/86	86/87	85/86	86/87	85/86	1986/87	1985/86
MURIATE									
Standard	95,873	71,037	257,933	211,594	97,243	140,973	3,761	6,149	454,810	429,753
Chemical	-	-	-	-	14,520	900	16	-	14,536	900
Coarse	91,530	113,964	36,145	28,344	-	-	-	-	127,675	142,308
Granular	334,436	191,595	226,501	129,995	-	-	-	-	560,937	321,590
Soluble	14,430	7,661	2,948	-	12,683	11,366	72	345	30,133	19,372
SULPHATES	139,002	156,620	96,099	87,570	4,886	2,995	99	66	240,086	247,251
TOTAL	675,271	540,877	619,626	457,503	129,332	156,234	3,948	6,560	1,428,177	1,161,174

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS - (Short Tons K2O)

FERTILIZER YEAR 1986/87

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	934	1,826	0	0	2,139	4,899
Australia	0	0	0	0	3,393	3,393
Belgium	25,029	0	6,669	0	0	31,698
Brazil	44,061	25,443	107,274	0	1,983	178,761
Chile	17,286	0	0	0	19,559	36,845
China	39,260	0	0	0	14,469	53,729
Columbia	12,128	6,130	2,443	0	667	21,368
Costa Rica	1,561	0	5,434	0	4,759	11,754
Dom. Republic	0	0	20,373	0	978	21,351
Ecuador	3,722	0	5,277	0	48	9,047
France	0	0	16,044	0	0	16,044
Guatemala	0	0	0	0	905	905
Holland	0	0	27,957	0	0	27,957
Honduras	0	0	1,733	0	74	1,807
India	15,798	0	0	0	0	15,798
Ireland	0	0	13,369	0	0	13,369
Italy	0	0	0	0	4	4
Japan	47,441	2,746	1,462	2,913	32,827	87,389
Korea	5	0	0	0	45	50
Malaysia	0	0	0	0	603	603
Martinique	0	0	0	0	763	763
Mexico	18,293	0	14,661	35	789	33,778
New Zealand	3,620	0	0	0	30	3,650
Panama	0	0	826	0	390	1,216
Peru	6,613	0	0	0	2,000	8,613
Philippines	0	0	0	0	6,088	6,088
Puerto Rico	0	0	978	0	583	1,561
Taiwan	22,182	0	0	0	0	22,182
Thailand	0	0	0	0	3,003	3,003
Venezuela	0	0	2,001	0	0	2,001
TOTAL AG:	257,933	36,145	226,501	2,948	96,099	619,626
NON-AGRICULTURAL						
Brazil	21	-	-	0	0	21
Japan	13	-	-	0	0	13
Mexico	3,389	-	-	72	99	3,560
Puerto Rico	6	-	-	0	0	6
Sweden	348	-	-	0	0	348
TOTAL NON-AG:	3,777	-	-	72	99	3,948
TOTAL EXPORTS	**261,710**	**36,145**	**226,501**	**3,020**	**96,198**	**623,574**

POTASH & PHOSPHATE INSTITUTE
DOMESTIC POTASH SALES - U. S. PRODUCERS - (Short Tons K2O)

FERTILIZER YEAR 1986/87

AGRICULTURAL		STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL	Alabama	2,893	1,894	4,349	1,138	2,927	13,201
AK	Alaska	0	0	0	0	0	0
AZ	Arizona	532	0	718	0	302	1,552
AR	Arkansas	70	544	19,900	26	692	21,232
CA	California	27,288	19,425	10,099	14	9,899	66,725
CO	Colorado	2,523	53	4,055	286	568	7,485
CT	Connecticut	0	0	5	0	418	423
DE	Delaware	0	0	0	0	563	563
FL	Florida	686	0	40	0	34,935	35,661
GA	Georgia	3,203	15	146	9	14,274	17,647
HI	Hawaii	181	3,278	0	0	1,078	4,537
ID	Idaho	2,723	7,996	7,621	0	49	18,389
IL	Illinois	158	161	29,089	218	2,264	31,890
IN	Indiana	0	0	3,082	0	1,790	4,872
IA	Iowa	304	2,184	16,350	0	529	19,367
KS	Kansas	2,165	4,266	22,279	1,155	1,244	31,109
KY	Kentucky	25	0	9,029	0	4,777	13,831
LA	Louisiana	1,159	1,774	11,084	1,322	85	16,424
ME	Maine	0	0	0	0	522	522
MD	Maryland	0	0	0	0	442	442
MA	Massachusetts	0	0	0	62	466	528
MI	Michigan	9	0	0	14	1,298	1,321
MN	Minnesota	75	0	223	333	2,936	3,567
MS	Mississippi	0	273	3,744	14	505	4,536
MO	Missouri	8,756	4,926	81,074	948	1,015	96,719
MT	Montana	0	0	225	0	30	255
NE	Nebraska	1,303	744	4,937	0	4,128	11,112
NV	Nevada	0	15	0	0	12	27
NH	New Hampshire	0	0	0	0	130	130
NJ	New Jersey	0	0	0	50	978	1,028
NM	New Mexico	89	1,520	5,128	1,277	1,773	9,787
NY	New York	0	0	0	0	1,847	1,847
NC	North Carolina	550	0	0	0	6,815	7,365
ND	North Dakota	0	0	0	0	44	44
OH	Ohio	1,818	0	3,630	15	3,062	8,525
OK	Oklahoma	998	1,308	17,120	284	598	20,308
OR	Oregon	805	1,949	6,383	0	1,332	10,469
PA	Pennsylvania	265	0	7,294	67	2,495	10,121
RI	Rhode Island	0	0	0	0	176	176
SC	South Carolina	776	0	0	50	4,649	5,475
SD	South Dakota	0	0	56	0	20	76
TN	Tennessee	0	0	3,719	28	1,309	5,056
TX	Texas	25,920	38,579	58,562	6,958	6,714	136,733
UT	Utah	1,100	138	1,667	162	59	3,126
VT	Vermont	0	0	0	0	376	376
VA	Virginia	0	0	0	0	1,503	1,503
WA	Washington	8,096	332	2,312	0	1,036	11,776
WV	West Virginia	0	0	0	0	0	0
WI	Wisconsin	161	0	359	0	3,071	3,591
WY	Wyoming	242	156	215	0	120	733
	TOTAL U.S.:	95,873	91,530	334,494	14,430	125,855	662,182
CANADA							
AB	Alberta	0	0	0	0	0	0
BC	Brit. Columbia	0	0	0	0	224	224
MB	Manitoba	0	0	0	0	0	0
NB	New Brunswick	0	0	0	0	832	832
NF	Newfoundland	0	0	0	0	0	0
NS	Nova Scotia	0	0	0	0	21	21
ON	Ontario	0	0	(58)	0	5,466	5,408
PE	Pr.Edward Isle	0	0	0	0	713	713
PQ	Quebec	0	0	0	0	5,891	5,891
SK	Saskatchewan	0	0	0	0	0	0
	TOTAL CAN:	0	0	(58)	0	13,147	13,089
EXPORT SALES:		257,933	36,145	226,501	2,948	96,099	619,626
TOTAL AG SALES		**353,806**	**127,675**	**560,937**	**17,378**	**235,101**	**1,294,897**

Non-agricultural domestic sales shown on reverse.

POTASH & PHOSPHATE INSTITUTE
DOMESTIC POTASH SALES - U. S. PRODUCERS - (Short Tons K2O)

FERTILIZER YEAR 1986/87

NON-AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	4,784	-	-	338	5	5,127
AK Alaska	0	-	-	0	0	0
AZ Arizona	126	-	-	0	15	141
AR Arkansas	14	-	-	14	188	216
CA California	8,906	-	-	73	726	9,705
CO Colorado	1,553	-	-	0	0	1,553
CT Connecticut	116	-	-	0	0	116
DE Delaware	4,232	-	-	0	0	4,232
FL Florida	485	-	-	0	1,308	1,793
GA Georgia	32	-	-	26	470	528
HI Hawaii	0	-	-	0	0	0
ID Idaho	603	-	-	0	21	624
IL Illinois	297	-	-	16	21	334
IN Indiana	12	-	-	0	44	56
IA Iowa	335	-	-	11	94	440
KS Kansas	983	-	-	140	125	1,248
KY Kentucky	0	-	-	0	22	22
LA Louisiana	272	-	-	455	10	737
ME Maine	28	-	-	0	0	28
MD Maryland	34	-	-	0	102	136
MA Massachusetts	376	-	-	62	91	529
MI Michigan	103	-	-	0	39	142
MN Minnesota	15	-	-	0	45	60
MS Mississippi	42,049	-	-	22	17	42,088
MO Missouri	2,268	-	-	162	248	2,678
MT Montana	78	-	-	0	0	78
NE Nebraska	1	-	-	0	57	58
NV Nevada	1	-	-	26	291	318
NH New Hampshire	0	-	-	0	0	0
NJ New Jersey	258	-	-	0	0	258
NM New Mexico	11,270	-	-	3,735	1	15,006
NY New York	0	-	-	0	3	3
NC North Carolina	0	-	-	0	98	98
ND North Dakota	0	-	-	0	0	0
OH Ohio	88	-	-	4,597	20	4,705
OK Oklahoma	4,754	-	-	104	137	4,995
OR Oregon	212	-	-	0	21	233
PA Pennsylvania	968	-	-	0	187	1,155
RI Rhode Island	0	-	-	0	0	0
SC South Carolina	15	-	-	26	62	103
SD South Dakota	0	-	-	0	0	0
TN Tennessee	128	-	-	14	0	142
TX Texas	15,056	-	-	2,666	51	17,773
UT Utah	9,676	-	-	149	41	9,866
VT Vermont	0	-	-	0	0	0
VA Virginia	0	-	-	0	0	0
WA Washington	1,262	-	-	12	64	1,338
WV West Virginia	0	-	-	0	0	0
WI Wisconsin	173	-	-	0	24	197
WY Wyoming	200	-	-	0	0	200
TOTAL U.S.:	111,763	-	-	12,648	4,648	129,059
CANADA						
AB Alberta	0	-	-	0	0	0
BC Brit. Columbia	0	-	-	0	0	0
MB Manitoba	0	-	-	0	0	0
NB New Brunswick	0	-	-	0	0	0
NF Newfoundland	0	-	-	0	0	0
NS Nova Scotia	0	-	-	0	0	0
ON Ontario	0	-	-	35	238	273
PE Pr.Edward Isle	0	-	-	0	0	0
PQ Quebec	0	-	-	0	0	0
SK Saskatchewan	0	-	-	0	0	0
TOTAL CAN:	0	-	-	35	238	273
EXPORT SALES:	3,777	-	-	72	99	3,948
TOTAL NON-AG	**115,540**	-	-	**12,755**	**4,985**	**133,280**
GRAND TOTAL	**469,346**	**127,675**	**560,937**	**30,133**	**240,086**	**1,428,177**